Campbell[™] Organizational Survey (COS[™])

Results for:

Total Company Group Report

Executive Corp Devel (N=11)

DATE SCORED: October 20, 2005





See the <u>COS Interpretive Guide - Groups Results</u> enclosed with your results for help in reviewing your scores.

PEARSON

Performance Solutions

Survey Version: B.O4.894

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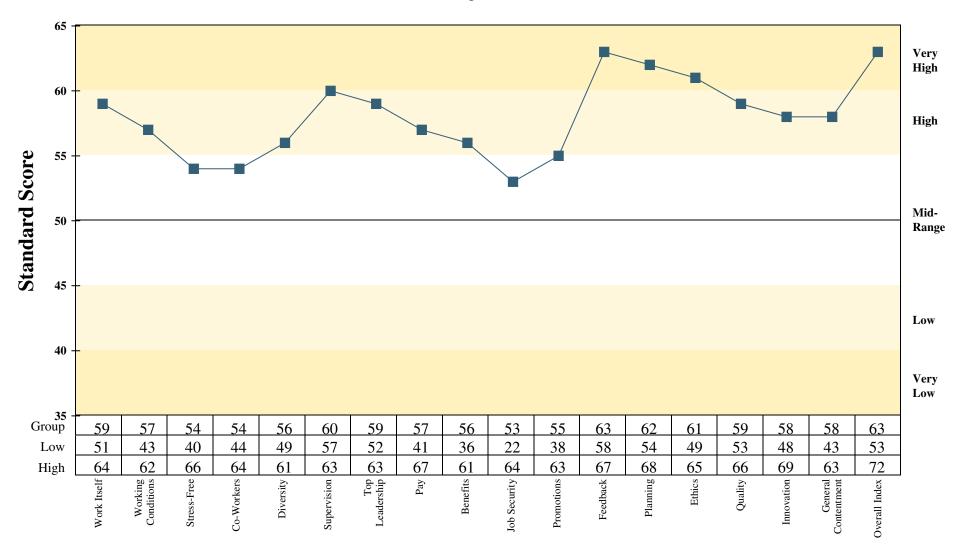
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ORGANIZATION: Total Company (N=913)

DATE SCORED: October 20, 2005

Executive Corp Devel (N=11)



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Distribution of Standard Scores

The graphs below on the left plot the distribution of standard scores for respondents in this group, showing the spread of scores across the five ranges (Very High, High, Mid-Range, Low and Very Low). The percentage of respondents scoring in each range is shown to the left of each bar.

Items on Scales

The items on each scale are listed below. Some items appear on more than one scale. *The statements in italics are negatively weighted.*

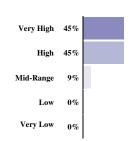
Standard scores were calculated for each scale by combining responses to these items and then comparing them to a diverse norm group.

Item Responses and Percent Favorable

The numbers to the right of each item show the percentage of people in this group who chose each response.

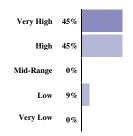
The Percent Favorable column at the far right shows the percentage who responded in a favorable way (Agree or STRONGLY AGREE to positive statements and STRONGLY DISAGREEE or Disagree to negatively weighted statements, as shown by the dotted borders). The item response data on the right are converted via the norming process into standard scores for each scale. The distributions of standard scores for this group are plotted on the graphs at the far left.

The Work Itself



→	DISAGREE	Disagree	disagree	slightly agree	Agree	AGREE	Favorable
1. I enjoy my work	0	0	0	0	27	73	100
21. I have a lot of freedom to decide how to do my work	0	0	0	0	64	36	100
36. The work that I do is important.	0	0	0	9	36	55	91
39. On my job, I use a wide range of skills	0	0	0	0	55	45	100
43. My job is dull and boring	73	27	0	0	0	0	100

Working Conditions



26. My working space has the equipment that I need to do good work........ 36 100 0 31. I work in a pleasant, attractive setting..... 0 0 36 100 8. I work under unpleasant conditions, such as crowding, dirt, noise, or poor lighting..... 50 40 0 10 90

Campbell Organizational Survey Results for Total Company Page 3 Executive Corp Devel (N = 11)DATE SCORED: October 20, 2005 Stress-Free STRONGLY Percent slightly agree Very High 20. When I am under stress, I have someone at work I can talk to about the problem. High 12. Job stress is affecting my health..... Mid-Range 33. Many of my co-workers are under a lot of job stress..... Low 49. Because the pace is so demanding here, mistakes often happen...... Very Low 54. At work, I constantly feel under tension and stress..... Co-Workers 3. People at my level help each other out when the workload is heavy....... Very High 27% 53. The people I work with treat me in a warm and friendly manner...... High 57. My co-workers offer support and encouragement to help each other Mid-Range 55% succeed. 62. There is a good feeling of teamwork in my group, with people working Low well together. Very Low 38. In this organization, people take advantage of others to get ahead....... Diversity 5. Our organization has a diverse membership, including people with Very High 27% many varying personal characteristics and backgrounds..... High 15. People with diverse backgrounds - such as different religions, races, and nationalities - work harmoniously together in our organization....... Mid-Range 36% 40. Our organization deals fairly with people of diverse backgrounds (for example, different religions, ethnic groups, or alternative lifestyles)....... Very Low 60. The members of our organization treat people fairly, no matter what their gender, race, or age..... 67. Men and women of equal ability, education, and experience have equal opportunities here for promotion.

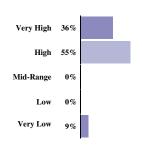
Campbell Organizational Survey Results for Total Company Page 4 Executive Corp Devel (N = 11)DATE SCORED: October 20, 2005 Supervision (Self-employed respondents were instructed to skip items 2, 42, 46, 58, and 61) Very High 73% STRONGLY slightly disagree Percent slightly agree AGREE Favorable High 2. My supervisor is skilled and experienced..... 27 73 0 0 0 100 42. My supervisor believes in helping subordinates grow and develop. 27 73 0 0 Mid-Range 100 46. My supervisor treats people fairly..... 82 18 0 0 100 58. My supervisor keeps me up-to-date about what is happening...... 0 64 36 100 Very Low 66. On decisions that affect me, my opinion is listened to here..... 0 73 18 0 91 61. My supervisor is difficult to work for..... 91 9 0 0 0 0 100 Top Leadership 17. The people in charge here have a clear vision of where we are going..... 55 91 0 36 Very High 55% 34. The leadership at the top of our organization is dynamic and effective... 0 0 73 27 100 High 36% 64. I am proud of the people who hold the top leadership positions in our Mid-Range 18 organization. 0 0 0 64 18 82 55. The people at the top are conservative and slow to take advantage of Low new opportunities for our organization..... 55 27 0 9 64 Very Low Pay9. I am satisfied with my pay. 10 20 60 10 70 Very High 45% 63. The harder you work here, the better you will be rewarded..... 18 36 36 0 36 High 27% 35. We are not paid as well as people with similar jobs in other Mid-Range organizations..... 36 18 18 63 Low Very Low

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Benefits

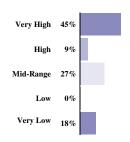


50. Our fringe benefits - such as holidays, insurance, vacations, and retirement plans - are good.....

	DISAGREE	Disagree	disagree	slightly agree	Agree	AGREE	Favorab
• • • • • • •	0	0	9	0	55	36	91

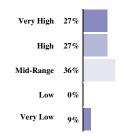
STRONGLY

Job Security



6. I know that as long as I do good work, my job here is secure. 18 36 45. Our organization has a stable, secure future, so we do not need to worry about job security..... 23. I am afraid that some unexpected change might eliminate my job......

Promotions



42. My supervisor believes in helping subordinates grow and develop. 47. If I do a good job, my chances for promotion are good...... 56. This job is a good stepping stone for the future..... 10. Promotions in this organization depend more on having the right connections than on performance.....

Campbell Organizational Survey Results for Total Company Page 6 Executive Corp Devel (N = 11)DATE SCORED: October 20, 2005 Feedback STRONGLY STRONGLY Very High 73% 14. Our organization has good performance appraisal systems in place. 44. Feedback on performance for people at my level is timely, accurate, High and constructive. Mid-Range 58. My supervisor keeps me up-to-date about what is happening..... Low 30. Our organization does a poor job of keeping us informed about current Very Low developments..... Planning 17. The people in charge here have a clear vision of where we are going..... Very High 82% 24. A visible, clearly stated planning process is used to guide our future actions. 32. New projects here are usually well planned..... Mid-Range 51. There is little planning in my work group; we just go from crisis to crisis. Very Low Ethics 19. Our executives and managers set good examples of ethical behavior...... Very High 91% 25. Our organization expects the truth up and down the line; honesty is part High 0% of our way of life..... Mid-Range 28. I admire the way our organization handles questions of right and wrong. *37. I feel pressured here to do things that are unethical or dishonest.....* Very Low 59. The way this organization handles ethical issues makes me uneasy.

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64

18

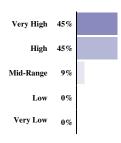
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64

STRONGLY

DISAGREE Disagree disagree slightly agree Agree

Q	u	a	l	i	t	J

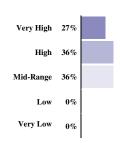


7.	This organization is committed to producing high-quality products or							
	services.	0	0	0	0	45	55	100
16.	Quality is important here, both in terms of what we produce and how							
	we work	0	0	0	9	64	27	91
41.	My co-workers continually try to improve the way we do things	0	0	9	9	73	9	82
48.	Top management sends a clear message that quality is important in this							
	organization	0	0	0	0	55	45	100

to make improvements.	0	0	9	9
27. Managers here tolerate substandard performance to meet goals,				
budgets, or quotas	9	55	9	18

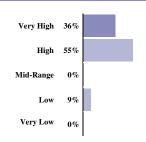
65. I have the time, freedom, and resources to identify problem areas and

Innovation



0	0	9	45	36	9	45
0	0	9	18	55	18	73
0	27	18	27	27	0	27
9	55	27	0	9	0	64
	0	0 0	0 0 9	0 0 9 18	0 0 9 18 55	0 0 9 18 55 18

General Contentment

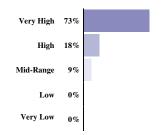


				r			
4. In general, I am satisfied with my job	0	0	0	0	50	50	100
11. I look forward to going to work every day.	0	0	0	27	27	45	72
52. I would rather work here than anywhere else I know	0	0	0	27 [36	36	72
18. My dissatisfaction with this job has led me to consider quitting	73	18	0	0	Q	0	91

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Overall Index



The Overall Index is based on responses to the entire survey.

Supplemental Items

	STRONGLY DISAGREE	Disagree	slightly disagree	slightly agree	Agree	STRONGLY AGREE
A. Sample Supplemental Item 1	0	0	9	27	36	27
B. Sample Supplemental Item 2.	0	0	0	9	73	18
C. Sample Supplemental Item 3.	27	55	18	0	0	0
D. Sample Supplemental Item 4.	0	0	0	9	55	36